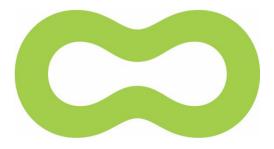
1-2 TDM Combo: RideAmigos +Scoop



David Weisman
Director of Business Development
Scoop

Jamie Jarvis
Transportation Demand Manager
Stanford Research Park

Scoop: Automated enterprise carpooling



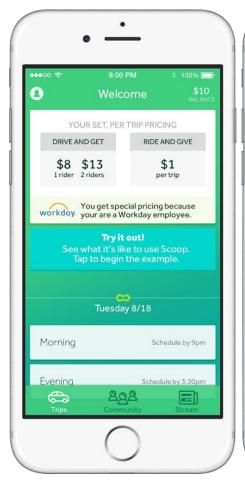
Less traffic = more life.

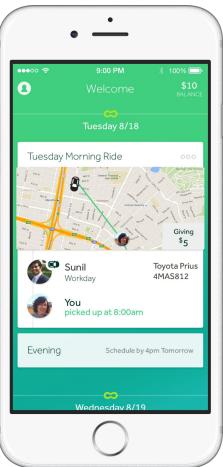
Scoop is the first and largest fully automated carpooling solution for commuters.

We help communities get their commuters to work cheaply, safely, simply, and sustainably.



Scoop Overview





First fully automated carpooling App for employees

- Scoop creates custom, trip by trip carpools for commuters based on their origin, destination, and preferred commute time
- Employees schedule each one-way trip in advance
- Riders and drivers share the commute cost
- Scoop will work with partners to facilitate guaranteed ride home program for Scoop users



Public and private partners in fighting traffic





Public Sponsors

Private Partners



Largest carpooling solution in the Bay Area

60,000+ users and growing fast!

Danville Blackhawk San Ramen Daly City Leandro Doolin Lise Doolin Lise Doolin Livermore Pleasanto Har ward Pleasanto Nev. -- Nev. -- Pescadero Pescadero San Ramen Livermore Pleasanto San Ramen Livermore Pleasanto San Ramen Livermore Pleasanto San Ramen Livermore Pleasanto Nev. -- Nev. -- San Ramen Livermore Pleasanto San Ramen

2016 Year in Review:

- √ 400,000+ matched carpooler trips
- √ 150,000+ vehicles out of employer parking lots
- √ 3,000,000+ miles of driving saved
- ✓ 2,700,000+ pounds of CO2 not emitted
- ✓ 4.5 star rating on iOS and Android App Stores
- ✓ Average user schedules 4-5 times per week



Scoop worked with Stanford Research Park, the largest employment in center in Palo Alto, to gain critical mass for our April 2016 launch in Palo Alto, CA





Stanford Research Park, Palo Alto, CA

- University-affiliated business park since 1951
- 700 acres & 10 million sq/ft
- 120+ companies & 29,000 employees
- www.StanfordResearchPark.com



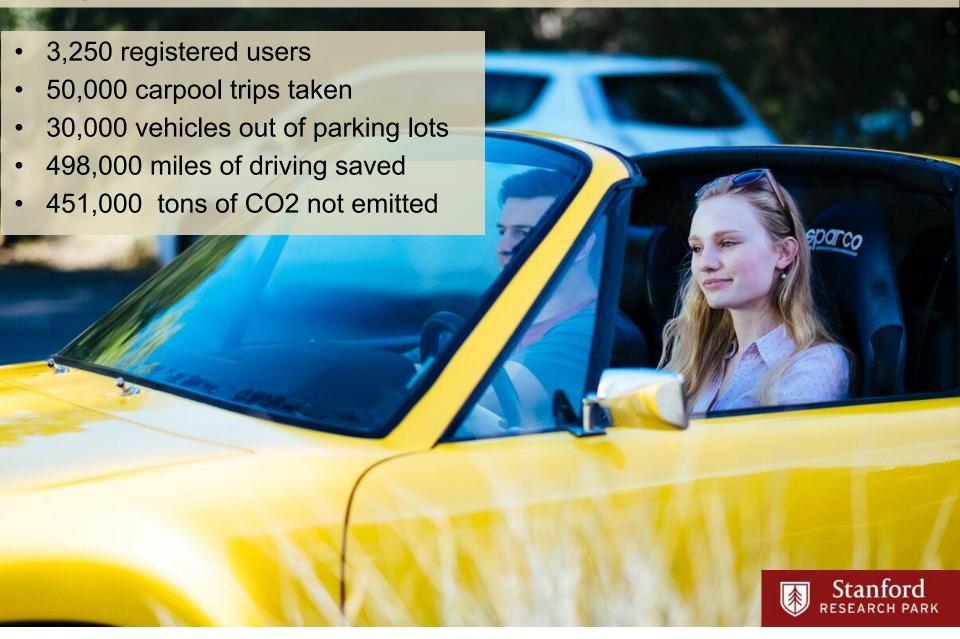
Stanford Research Park Transportation Programs



- Trip planner and tracker at SRPgo.com (RideAmigos platform)
- Scoop carpool promotion and subsidies
- Guaranteed Ride Home
- VTA Eco Pass (annual transit pass)
- Vanpool formation events, \$300 rider subsidy & \$500 driver incentive
- Monthly commuter prize drawings and Spare the Air day rewards
- Bicycle Champions Advisory Group
- On-site bicycling clinics & park-wide Bike to Work Day event
- Free Zipcar registration and \$25 use credit
- San Francisco Commuter Bus



Scoop in Stanford Research Park - Stats



Scoop in Stanford Research Park - Costs

- Scoop riders pay \$2-10 per trip depending on distance
- Stanford Research Park provides a subsidy ranging from \$2-5 per trip



Scoop in Stanford Research Park - Innovative Promotions

- Ice cream truck visits (Jun Sep 2016)
- Scoop-a-thon (Jan 2017)



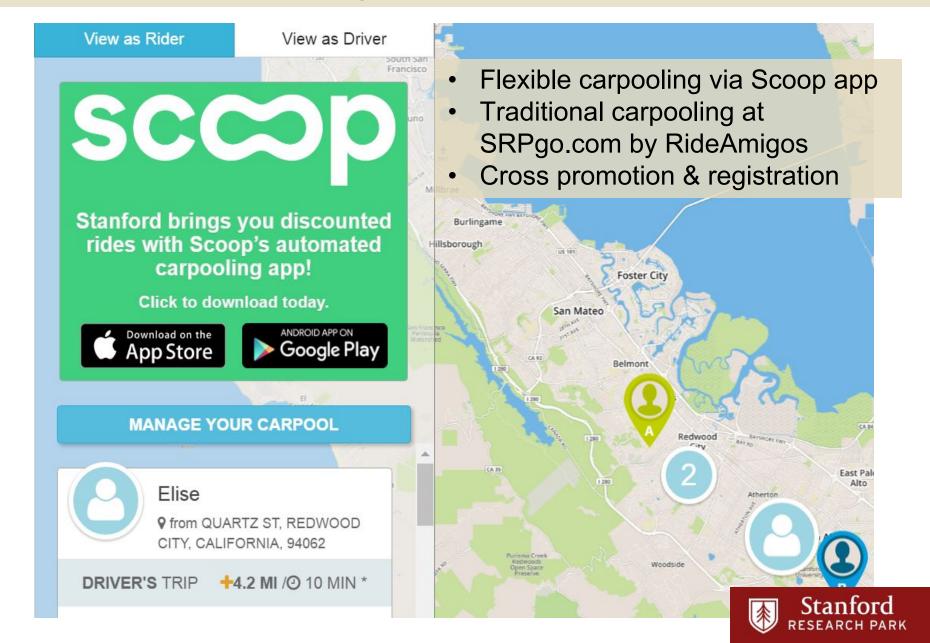
SCCOp

Carpool with co-workers

- Flexible times tailored to your schedule
- Average savings of \$2,000



1-2 TDM Combo: RideAmigos + Scoop



Questions & Contacts



David Weisman
Director Business Development, Scoop
david@takescoop.com

Jamie Jarvis
Transportation Demand Manager, Stanford Research Park
<u>jjarvis@stanford.edu</u>

